



**2023 Top 25 Companies by Top of the Table Members
(as of July 1, 2023)**

RANK	BROKER-DEALER	MARKET	2023 TOT MEMBERS
1	Mingya Insurance Brokers Ltd	China	129
2	New York Life	United States	127
3	ICICI Prudential Life Insurance Co Ltd	India	99
4	Northwestern Mutual	United States	96
5	Prudential Life Ins Co Ltd	Japan	85
6	Massachusetts Mutual Life Ins Co	United States	76
7	AIA International Limited	Hong Kong, China	72
8	AIA Co., Ltd	Thailand	68
9	DaTong Insurance Sales & Services	China	62
9	Prudential Assurance Company Singapore (PTE) Limited	Singapore	62
11	CITIC Prudential Life Insurance Co Ltd	China	58
12	Seguros Monterrey New York Life SA de CV	Mexico	56
13	LIC India	India	53
14	Ameriprise Financial	United States	47
14	Guardian Life Insurance Company of America	United States	47
16	AIA-China	China	46
16	Prudential Financial	United States	46
18	HDFC Life Insurance Company Limited	India	45
19	Ping An Life Insurance Co of China, Ltd	China	39
20	Sun Life Financial Distributors Inc	Canada	38
21	Sony Life Insurance Co	Japan	37
22	Ameritas Life Insurance Co	United States	34
22	Canada Life Assurance Company	Canada	34
24	Prudential Vietnam Assurance Private Limited	Vietnam	33
25	Manulife-Sinochem Life Ins Co Ltd	China	32
25	Tata AIA Life-India	India	32